

- Accountability For Others
- Conceptual Thinking
- Conflict Management (title includes: Correcting Others, Problem Solving, Sensitivity Toward Others)
- Continuous Learning (title includes: Self-Improvement, Personal Drive)
- Customer Focus (title includes: Evaluating What is Said, Empathetic Outlook, Freedom from Prejudices)
- Decision Making (title includes: Conceptual Thinking, Theoretical Problem Solving, Role Confidence, Balanced Decision Making)
- Developing Others
- Diplomacy (title includes: Empathetic Outlook, Balanced Decision Making, Freedom from Prejudices)
- Empathetic Outlook
- Flexibility (title includes: Surrendering Control, Integrative Ability, Understanding Motivational Needs)
- Goal Achievement (title includes: Results Orientation, Realistic Personal Goal Setting, Project and Goal Focus, Persistence)
- Influencing Others (title includes: Conveying Role Value, Gaining Commitment, Understanding Motivational Needs)
- Interpersonal Skills (title includes: Evaluating Others, Personal Relationships, Persuading Others)
- Leading Others
- Objective Listening (title includes: Evaluating What Is Said)
- Personal Accountability
- Planning and Organization (title includes: Long-Range Planning, Concrete Organization, Proactive Thinking)
- Problem Solving
- Resiliency (title includes: Persistence, Handling Rejection, Initiative)
- Results Orientation
- Self-Management
- Self-Starting (title includes: Initiative)
- Teamwork (title includes: Surrendering Control, Relating to Others, Sense of Belonging, Sensitivity Toward Others)

TriMetrix™ Behavioral Hierarchy CDs

- Analysis of Data
- Competitiveness
- Customer Oriented
- Frequent Change
- Frequent Interaction With Others
- Organized Workplace
- Urgency
- Versatility

TriMetrix™ Rewards/Culture Hierarchy CDs

- Aesthetic
- Individualistic/Political
- Social
- Theoretical
- Traditional/Regulatory
- Utilitarian/Economic

Personal Talent Skills Inventory™ Sales Management version CDs

- Accountability for Others
- Attention To Detail
- Attitude Toward Others
- Conceptual Thinking
- Concrete Organization
- Consistency and Reliability
- Developing Others
- Emotional Control
- Empathetic Outlook
- Evaluating Others
- Freedom from Prejudices
- Gaining Commitment
- Handling Stress
- Integrative Ability
- Internal Self Control
- Intuitive Decision Making
- Leading Others
- Long-Range Planning
- Monitoring Others
- Personal Accountability
- Personal Drive
- Proactive Thinking
- Problem Solving
- Project & Goal Focus
- Quality Orientation
- Realistic Goal Setting for Others
- Realistic Personal Goal Setting
- Results Orientation
- Self Assessment
- Self Confidence
- Surrendering Control
- Systems Judgment
- Understanding Motivational Needs
- Using Common Sense

Personal Talent Skills Inventory™ Sales Version CDs

- Attention to Detail
- Attitude Toward Others
- Concrete Organization
- Emotional Control
- Empathetic Outlook
- Enjoyment of Job
- Evaluating Others
- Handling Rejection
- Handling Stress
- Initiative
- Intuitive Decision Making
- Persistence
- Personal Accountability
- Personal Drive
- Persuading Others
- Problem Solving
- Relating to Others
- Results Orientation
- Role Confidence
- Self Confidence
- Sense of Timing
- Sensitivity toward Others
- Using Common Sense

Personal Talent Skills Inventory™ **General Employment version CDs**

- Accountability for Others
- Attention to Detail
- Attitude Toward Others
- Balanced Decision Making
- Conceptual Thinking
- Concrete Organization
- Consistency and Reliability
- Following Directions
- Freedom from Prejudices
- Handling Stress
- Internal Self Control
- Intuitive Decision Making
- Job Ethic
- Meeting Standards
- Personal Accountability
- Personal Drive
- Problem Solving
- Project & Goal Focus
- Realistic Expectation
- Respect for Policies
- Respect for Property
- Results Orientation
- Self Assessment
- Self Confidence
- Surrendering Control
- Theoretical Problem Solving
- Using Common Sense

Personal Talent Skills Inventory™ **Management/Leadership version CDs**

- Accountability for Others
- Balanced Decision Making
- Conceptual Thinking
- Concrete Organization
- Conveying Role Value
- Correcting Others
- Developing Others
- Evaluating Others
- Flexibility
- Gaining Commitment
- Handling Stress
- Initiative
- Integrative Ability
- Leading Others
- Long-Range Planning
- Monitoring Others
- Persistence
- Personal Accountability
- Personal Drive
- Persuading Others
- Proactive Thinking
- Problem Solving
- Project Scheduling
- Quality Orientation
- Realistic Expectations
- Realistic Goal Setting for Others
- Respect For Policies
- Results Orientation
- Self Assessment
- Self Confidence
- Surrendering Control
- Understanding Motivational Needs

Personal Talent Skills Inventory™ Customer Service version CDs

- Attitude Toward Others
- Balanced Decision Making
- Consistency and Reliability
- Emotional Control
- Empathetic Outlook
- Evaluating What is Said
- Following Directions
- Freedom from Prejudices
- Handling Rejection
- Handling Stress
- Integrative Ability
- Internal Self Control
- Intuitive Decision Making
- Job Ethic
- Meeting Standards
- Persistence
- Personal Accountability
- Personal Drive
- Problem Solving
- Relating to Others
- Respect for Policies
- Respect for Property
- Role Confidence
- Self Assessment
- Self Confidence
- Sense of Timing
- Surrendering Control
- Using Common Sense