



**opa32**

> Profile Report

Name: Jane Doe

Date: 1 July 2011

		Stens											
RELATIONSHIPS WITH PEOPLE		1	2	3	4	5	6	7	8	9	10		
5	rarely pressures others to change their views, dislikes selling, less comfortable using negotiation											enjoys selling, comfortable using negotiation, likes to change other people's view	INFLUENCE
1	happy to let others take charge, dislikes telling people what to do, unlikely to take the lead											likes to be in charge, takes the lead, tells others what to do, takes control	
6	holds back from criticizing others, may not express own views, unprepared to put forward own opinions											freely expresses opinions, makes disagreement clear, prepared to criticize others	
5	accepts majority decisions, prepared to follow the consensus											prefers to follow own approach, prepared to disregard majority decisions	SOCIALITY
8	quiet and reserved in groups, dislikes being center of attention											lively and animated in groups, talkative, enjoys attention	
10	comfortable spending time away from people, values time spent alone, seldom misses the company of others											enjoys others' company, likes to be around people, can miss the company of others	
7	feels more comfortable in less formal situations, can feel awkward when first meeting people											feels comfortable when first meeting people, at ease in formal situations	EMPATHY
6	makes strengths and achievements known, talks about personal success											dislikes discussing achievements, keeps quiet about personal success	
8	prepared to make decisions without consultation, prefers to make decisions alone											consults widely, involves others in decision making, less likely to make decisions alone	
9	selective with sympathy and support, remains detached from others' personal problems											sympathetic and considerate towards others, helpful and supportive, gets involved in others' problems	
THINKING STYLE		1	2	3	4	5	6	7	8	9	10		
1	prefers dealing with opinions and feelings rather than facts and figures, likely to avoid using statistics											likes working with numbers, enjoys analyzing statistical information, bases decisions on facts and figures	ANALYSIS
5	does not focus on potential limitations, dislikes critically analyzing information, rarely looks for errors or mistakes											critically evaluates information, looks for potential limitations, focuses upon errors	
9	does not question the reasons for people's behavior, tends not to analyze people											tries to understand motives and behaviors, enjoys analyzing people	
5	prefers changes to work methods, prefers new approaches, less conventional											prefers well established methods, prefers a more conventional approach	CREATIVITY AND CHANGE
5	prefers to deal with practical rather than theoretical issues, dislikes dealing with abstract concepts											interested in theories, enjoys discussing abstract concepts	
2	more likely to build on than generate ideas, less inclined to be creative and inventive											generates new ideas, enjoys being creative, thinks of original solutions	
8	prefers routine, is prepared to do repetitive work, does not seek variety											prefers variety, tries out new things, likes changes to regular routine, can become bored by repetitive work	STRUCTURE
7	behaves consistently across situations, unlikely to behave differently with different people											changes behavior to suit the situation, adapts approach to different people	
4	more likely to focus upon immediate than long-term issues, less likely to take a strategic perspective											takes a long-term view, sets goals for the future, more likely to take a strategic perspective	
7	unlikely to become preoccupied with detail, less organized and systematic, dislikes tasks involving detail											focuses on detail, likes to be methodical, organized and systematic, may become preoccupied with detail	DYNAMISM
4	sees deadlines as flexible, prepared to leave some tasks unfinished											focuses on getting things finished, persists until the job is done	
8	not restricted by rules and procedures, prepared to break rules, tends to dislike bureaucracy											follows rules and regulations, prefers clear guidelines, finds it difficult to break rules	
FEELINGS AND EMOTIONS		1	2	3	4	5	6	7	8	9	10		
3	tends to feel tense, finds it difficult to relax, can find it hard to unwind after work											finds it easy to relax, rarely feels tense, generally calm and untroubled	EMOTION
9	feels calm before important occasions, less affected by key events, free from worry											feels nervous before important occasions, worries about things going wrong	
3	sensitive, easily hurt by criticism, upset by unfair comments or insults											not easily offended, can ignore insults, may be insensitive to personal criticism	
3	concerned about the future, expects things to go wrong, focuses on negative aspects of a situation											expects things will turn out well, looks to the positive aspects of a situation, has an optimistic view of the future	DYNAMISM
8	wary of others' intentions, finds it difficult to trust others, unlikely to be fooled by people											trusts people, sees others as reliable and honest, believes what others say	
6	openly expresses feelings, finds it difficult to conceal feelings, displays emotion clearly											can conceal feelings from others, rarely displays emotion	
7	likes to take things at a steady pace, dislikes excessive work demands											thrives on activity, likes to keep busy, enjoys having a lot to do	DYNAMISM
5	dislikes competing with others, feels that taking part is more important than winning											has a need to win, enjoys competitive activities, dislikes losing	
1	sees career progression as less important, looks for achievable rather than highly ambitious targets											ambitious and career-centered, likes to work to demanding goals and targets	
4	tends to be cautious when making decisions, likes to take time to reach conclusions											makes fast decisions, reaches conclusions quickly, less cautious	
7	has responded less consistently across the questionnaire											has responded more consistently across the questionnaire	

## **ABOUT THIS REPORT**

This report was generated using the SHL Assessment System. It includes information from the Occupational Personality Questionnaire (OPQ32). The use of this questionnaire is limited to those people who have received specialist training in its use and interpretation.

The report herein is generated from the results of a questionnaire answered by the respondent(s) and substantially reflects the answers made by them. Due consideration must be given to the subjective nature of questionnaire-based ratings in the interpretation of this data. This report has been generated electronically – the user of the software can make amendments and additions to the text of the report.

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Comparison Group Used: OPQ32i (U.S. English) - US Managerial and Professional 2005 Profile Report

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